

MUSIC & MOUNTAINS TOUR

The Austrian Alps

January 26 - February 3, 2001

\$1395 Seattle \$1145 New York \$1235 Chicago

USD, per person, double occupancy, plus airport taxes of approx. \$70

You are invited to join George Shangrow of KING FM 98.1

for a memorable week of music, culture, history, art and skiing in the heart of the Austrian Alps!

Your journey begins with a comfortable evening flight on SAS from Seattle to Copenhagen with a connecting flight to Munich. You will then take a scenic motor coach drive to Innsbruck, your home for the week. Your first view of this 800-year-old alpine city nestled against a backdrop of towering mountains is sure to take your breath away. Its treasures are endless, both on and off the slopes. Magnificent churches, museums and imperial residences are filled with impressive works of art and many are venues for festivals and concerts. The Golden Roof in medieval Old Town, the Black Figures at Hofkirche, the Triumphal Arch, and the romantic Renaissance-style Ambras Castle all provide an insight into Innsbruck's major influence on Austrian and European history. As host of the 1964 and 1976 Winter Olympic Games, Innsbruck's seven nearby ski regions boast 62 lifts and more than 80 miles of well-maintained runs with terrain for skiers of all abilities. The Innsbruck Superski Pass also includes visits to the nearby world-famous resorts of St. Anton and Kitzbühel. Cross-country skiers can discover more than 120 miles of prepared trails. Due to Innsbruck's central location, it is also easy to take day excursions to Venice, Salzburg, Vienna, Munich and Neuschwanstein, the fairytale castle of King Ludwig II.

An evening Johann Strauss concert gala in the main theatre of Innsbruck is included in your package. During your stay, the following events will also be taking place: Mozart Week in Salzburg and the 2001 Alpine Ski World Championship in St. Anton! In one week, you can experience an opera in Salzburg, a concert in Innsbruck; a museum tour in Vienna; a gondola ride in Venice, and even a World Cup ski race in St. Anton! An organized, group day trip to Salzburg will be planned, so that you have the opportunity to attend one of the many musical events honoring W.A. Mozart, Salzburg's most famous resident. As your week comes to a close, you will wish you had more time to sightsee and enjoy the sights and sounds of Austria.

Tour Price Includes:

- Round-trip air on SAS between Seattle and Munich
- Group motor coach transfers between Munich and Innsbruck
- 7 nights at the 4-star, First Class Maximilian Hotel in Innsbruck
- Buffet breakfast and three-course dinner daily
- Local host and hospitality desk at hotel to book optional tours
- Welcome drink and reception on arrival
- One Johann Strauss concert gala in Innsbruck
- Pre-tour information meeting at King FM station
- Know Before You Go detailed information kit
- Escorted by George Shangrow of KING FM 98.1

*SAS's flexible airfare allows you to extend your stay and return from nearly any city in Europe!
Independent extension tours to Vienna, Munich, Prague, Salzburg, Copenhagen and more are available.*

See Tour Details and Conditions for more information!



Music & Mountains Tour • Innsbruck, Austria • Jan. 26 - Feb. 3, 2001

Name (s) as on passports _____
Address _____
Phone Hm _____ Wk _____ Fax _____ E-mail _____
Travel agency name and address _____
Departure city: Seattle ___ Other _____ or Land Only ___
Room type request: Double ___ Single ___ Skier ___ Non-skier ___
I/We want Trip Insurance (\$112 per person) Yes ___ No ___ Initials _____ Please send brochure ___
My/our deposit of \$150 per person is enclosed. \$ _____ x # of people _____ = Total \$ _____
Charge deposit to my Visa ___ MasterCard ___ AmEx ___ Name on credit card _____
Acct. # _____ Exp. Date _____ Authorization signature _____

Make checks payable to: Your Travel Agency Mail to: Your Travel Agency

CLASSICAL

KING FM 98.1

TOUR DETAILS AND CONDITIONS

DEPOSIT AND FINAL PAYMENTS

A deposit of \$150 per person is due to hold your place on this tour. Upon receipt of payment, All Mountain Vacations will mail your invoice and "Know Before You Go" information kit. Final payment is due **December 8, 2000**. Your place may be cancelled if payments are not received on time.

PRICING

The package price is based on a minimum group size of 15 participants. Should the group size fall below 15 people, the tour will still operate at the same price, but George Shangrow may not escort the trip. You will be advised before final payment deadline if George is not escorting the tour. You can choose to cancel at this time for a full refund of all payments made. Package prices are subject to change due to airfare fuel surcharges, currency devaluations, general tariff increases, or for any other reason beyond the control of the tour operators. Tour is priced on exchange rates in effect as of July 1, 2000. Tour price includes reasonable charges for administration and planning of tour. *All prices reflect a cash or check discount.* For payments by Visa, Mastercard or American Express, add 3%.

Land only: \$848 per person, double occupancy.

SINGLE SUPPLEMENT

Single rooms are very limited and available on request only. Add \$130.

EXCHANGE RATE INFORMATION

The U.S. dollar is currently enjoying an extremely favorable exchange rate with the European currencies and the Eurodollar. The pricing of this package reflects the strong value of the dollar. Forecasts indicate that the U.S. dollar will remain strong. However, in the event of a significant drop in the dollar's value, a surcharge will be applied to your package price.

AIR ARRANGEMENTS

Group space in Tourist Class has been booked on SAS from Seattle for this departure. Departures from other cities or connecting flights are available, usually at a carrier add-on surcharge. Frequent flyer award holders can book their own air arrangements. You are responsible for arriving and departing at the same time as the group in order to use the group transfers. Unused transfers are non-refundable. Upgrades to Business Class are available. Ask for details. Below is the group air itinerary (subject to change):

26JAN	Depart Seattle	6:55 p.m.	Arrive Copenhagen	1:25 p.m.
27JAN	Depart Copenhagen	2:40 p.m.	Arrive Munich	4:10 p.m.
03FEB	Depart Munich	11:45 a.m.	Arrive Copenhagen	1:30 p.m.
03FEB	Depart Copenhagen	3:35 p.m.	Arrive Seattle	4:35 p.m.

DEVIATIONS AND EXTENSIONS

Deviations and extensions are allowed. In addition to any airfare increases/fees and extra land charges, a deviation fee of \$75 will be charged by All Mountain Vacations. Any unused portions of original package are non-refundable. Requests must be submitted prior to **December 8, 2000**. Once deviation itinerary has been confirmed, any subsequent changes will each be charged a \$35 fee, plus any additional air and land costs.

VIENNA Escorted Group Extension

\$310 per person, double occupancy

Please ask for the separate flyer. Includes: motor coach transfer from Innsbruck to Vienna, 3 nights lodging at 4-star Hotel Mercure Zentrum, breakfast daily, 1/2 day city sightseeing tour with entrance to Schönbrunn, and motor coach transfers from Vienna hotel to Vienna airport on departure.

Independent Extension Ideas and Prices

Package prices will vary depending on hotel category and availability.

COPENHAGEN - \$250 per person, double occupancy

Includes: 3 nights lodging in a 4-star hotel, breakfast daily

MUNICH - \$180 per person, double occupancy

Includes: 3 nights lodging in a 4-star hotel, breakfast daily.

SALZBURG - \$229 per person, double occupancy

Includes: 3 nights lodging in a 4-star hotel, breakfast daily, round-trip 2nd class rail ticket between Munich and Salzburg.

PRAGUE - \$342 per person, double occupancy

Includes: 3 nights lodging in a 4-star hotel, breakfast daily, 2nd class train ticket from Munich to Prague, taxi transfer from hotel to Prague Airport.

CANCELLATIONS/REFUNDS

All cancellations must be received in writing. Cancellation fees of \$150 per person apply prior to December 8, unless a replacement can be found. If a replacement is found, the cancellation fee is \$50. Total land costs plus any airline charges are forfeited from December 8 to departure unless refunds can be negotiated with hotel and airline. If group size falls below 15 people, and George Shangrow is not escorting the trip, cancellations will be accepted without penalty prior to December 8, 2000. *Trip insurance is advised.*

TRIP PROTECTION INSURANCE

Travel worry-free with Travel Guard Cancellation and Interruption Insurance. For only \$112 per person, you will receive a comprehensive insurance package. Insurance should be purchased with deposit or final invoice for full value protection. Please be sure that you are adequately covered in case of accident, injury or illness during the trip. *For complete coverage information, please ask for Travel Guard brochure.*

PASSPORTS AND VISAS

U.S. and Canadian citizens require a valid passport. Non-citizens should consult their consulate.

My Travel Agent:

EVENTS AND ACTIVITIES

Below is a partial list of events and activities that will be taking place during this week. Dates, times and performances are subject to change.

Innsbruck Area

27JAN	7:30 p.m.	Opera, "The Masked Ball"
28JAN	11:00 a.m.	Classic concert, Innsbruck Symphony Orchestra
	7:30 p.m.	Opera, "Werther"
29JAN	8:00 p.m.	Johann Strauss concert gala
30JAN	10:00 a.m.	Olympic Bobsled ride
01FEB	8:00 p.m.	Masters' Concert
	7:00 p.m.	Olympic Bobsled ride

Salzburg

28JAN	3:00 p.m.	University of Salzburg Symphony Orchestra
29JAN	11:00 a.m.	Opera concert
30JAN	7:30 p.m.	Choir - Orchestra concert, Vienna Philharmonic
31JAN	11:00 a.m.	Orchestra concert
	7:30 p.m.	Academy of Ancient Music Orchestra concert
02FEB	11:00 a.m.	Orchestra concert

St. Anton

28JAN	6:00 p.m.	Opening party 2001 Ski World Championships
29JAN		Women's Super G
30JAN		Men's Super G
02FEB		Women's Combined

BAGGAGE

Normal baggage allowance is 2 pieces per person, not to exceed 70 lbs each. A skier on an international flight is allowed to substitute 1 ski bag and 1 boot bag for one of the suitcases, for a total of three pieces of checked luggage. In addition, 1 carry-on bag is allowed with a max. weight of 18 lbs. and max. dimensions of 20x16x10 in. Carry-on baggage must fit under seat or in overhead bin. Excess baggage fee may cost \$110 minimum each way per bag.

SEAT ASSIGNMENTS

Seats are assigned on a first booked and request basis. SAS will do its best to honor all requests. All flights are non-smoking.

MILEAGE CREDIT

Earn mileage with SAS EuroBonus program or United Airlines by submitting your account number to All Mountain Vacations in advance or when you check in for your first flight. You must be a member prior to departure.

TOUR ESCORT

Tour is escorted with a minimum group size of 15 participants. Your escort's primary concern is the welfare of the group. He will assist in tour-related and individual problems, but not at the expense of the group needs.

NOT INCLUDED

Lift passes, entrance fees, concert tickets unless specified, meals not specified, portage at hotels, beverages at meals, tips to porters, drivers, hotel staff, or guides, items of a personal nature, and **airport taxes of approx. \$70.**

TIPPING

If you have received good service, it is customary to tip bus drivers, wait staff and chambermaids at the end of your stay. Your "Know Before You Go" information kit will include suggestions.

RESPONSIBILITY

EuroSki Inc., dba All Mountain Vacations is a registered Seller of Travel with the State of Washington, License number 601 668 561.

Mailing address: 611 Main Street, Suite B, Edmonds WA 98020

Phone: 800-838-8142 or 425-697-5013 Fax: 425-697-2862

Website: www.all-mountain.com Email: sales@all-mountain.com

Your escort, SAS & other airlines, travel agents, **KING FM 98.1**, and the service contractors act only for the passengers and organizations they represent and consequently can accept no responsibility for accidents, damages, loss of baggage, or delays caused by strikes or defaults by any company used for carrying out the tour. In the event it becomes necessary to alter the itinerary or tour arrangements for the comfort or well being of the passengers or because of changed operation needs of itinerary, no penalty to the tour operators will be incurred. All rates are based on current exchange rates and tariffs as of July 1, 2000 and are subject to change until final payment is received. EuroSki Inc. and the service contractors are not to be held responsible for lack of snow, lift operations, delays, additional expenses or the reasons beyond their control, nor are they liable for payment of any refund for unused hotel accommodations or meals occasioned for these reasons. By embarking upon travel, the traveler acknowledges the risk involved in winter travel and voluntarily assumes all such risks. Submission of a reservation request, payment of money or acceptance of tickets is deemed a consent to all terms and conditions of this tour. The participant also accepts that EuroSki Inc. and the service providers are not responsible for any lack of psychological satisfaction in the travel experience. Travel agent/tour operators shall not be responsible for any injuries, damages or losses caused to any traveler in connection with terrorist activities, social or labor unrest, mechanical or construction failures or difficulties, diseases, local laws, climatic conditions, abnormal conditions or developments, or any other actions, omissions or conditions outside of the travel agent's or tour operator's control. For information concerning possible dangers at international destinations, contact the Travel Advisory Section of the U.S. State Dept., 202-647-5225. For medical information, contact the Centers for Disease Control, 404-332-4559.

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SKI AREA FACTS

Innsbruck

Number of lifts:	62
Longest run:	6.2 miles
Highest point:	10,499 feet
Largest vertical drop:	7,710 feet
Cross country skiing:	120 miles
Terrain (%beg/int/adv):	20/50/30
Daily lift pass cost:	approx. \$30
6 day pass:	approx. \$152