

# 2004 Alpine



# Vacation Planner

AUSTRIA

FRANCE

ITALY

SWITZERLAND

NORWAY

SWEDEN

CHILE

ARGENTINA



CHAMONIX



KITZBÜHEL

## Outstanding Quality, Value and Variety!

**For many of us seeking that perfect holiday skiing, hiking or biking experience**, an active vacation in Europe and South America is not just a passion but an obsession. Sharing that experience with our friends and loved ones adds even more meaning to the trip. With All Mountain Vacations, our congenial small groups provide this same kind of camaraderie with plenty of carefree time to maximize your enjoyment. We encourage you to join one of our economical escorted tours – you will soon understand why they are so popular! Or, you may wish to consult with our experienced staff to customize a tour to your specific wishes. With over 150 summer and winter destinations there is sure to be something for everyone.

**All-mountain.com** is regularly updated with information on our destinations and rates. It also provides links to weather reports, European rail travel, travel insurance, chalet/apartment rentals and even a photo album for sharing your favorite group memories. We are committed to providing you with a service and operational level well above industry standards. We look forward to working with you this year!

**All seasons for all reasons . . .**

# we deliver dreams

# 2004 ESCORTED GROUPS



MÉRIBEL

**O**ur escorted groups are small and friendly and include skiers, non-skiers, singles, couples and families. Prices are per person, double occupancy and include airfare from major U.S. gateways, at least 7 nights lodging, breakfast daily, most dinners, transfers and local taxes. Detailed flyers for all of these tours are available on our website, or ask us to send you a copy.

<b>SÖLDEN, Austria</b> .....	Perfect combination of superb skiing and lively village atmosphere. Optional Venice extension.	Jan. 16	\$1740 - \$1899
Brad Bodley			
<b>SÖLDEN, Austria</b> .....	Spectacular Ötztal Arena undiscovered by most Americans. Luxurious spa hotel. Includes extra night in Innsbruck.	Jan. 22	\$2116 - \$2460
John Brian Losh			
<b>ZERMATT, Switzerland</b> .....	Excellent value for top Swiss resort. Ski two countries on one lift pass. Optional St. Moritz/Glacier Express extension.	Jan. 23	\$1165 - \$1395
John Kinnick			
<b>CHAMPAGNY, France</b> .....	Authentic Savoy village strategically positioned for easy access to Grand Plagne, Les Arcs and Courchevel.	Jan. 30	\$1445 - \$1675
John Hanson — All Mountain Vacations' co-owner			
<b>VALBRUNA, Italy</b> .....	Ski and sightsee the Julian Alps and Venice with Warren Miller ski team member and Extreme Ski Champion.	Jan. 30	\$3225 - \$3469
Chris Anthony			
<b>MÉRIBEL, France</b> .....	World's largest connected ski area — 200 lifts. Extra night in Annecy. Optional Paris extension.	Feb. 5	\$1869 - \$2099
Jim & Sonja Dodge			
<b>KITZBÜHEL, Austria</b> .....	Charming ski town and large ski circuit — ski from village to village. Optional Vienna extension.	Feb. 6	\$1436 - \$1595
Rich Poelker			
<b>ZERMATT, Switzerland</b> .....	High altitude, car-free village under the towering Matterhorn with a great sense of tradition and special, alluring quality.	Feb. 6	\$1520 - \$1750
Bob & Lynn Hall			
<b>KITZBÜHEL, Austria</b> .....	Ski high meadows, pine forests and isolated mountain farms on well-marked Ski Safari route. Optional Venice extension.	Feb. 6	\$1540 - \$1699
Jack & Donna Melill			
<b>VAL D'ISÈRE, France</b> .....	Five times the size of Whistler/Blackcomb. Well-groomed runs plus endless off-piste terrain. Crazy nightlife.	Feb. 13	\$1515 - \$1745
Jerry Fitts			
<b>GRINDELWALD, Switzerland</b> .....	Ski the world-renowned Jungfrau ski region — breathtaking views and great terrain. Non-skiers love this area, too.	Feb. 20	\$1385 - \$1585
Kristian Nergaard			
<b>INNSBRUCK, Austria</b> .....	Stay in charming Old Town and ski six Innsbruck areas, Stubai Glacier, Kitzbühel and St. Anton on one lift pass.	Feb. 21	\$1199 - \$1375
Kelly Cochran — All Mountain Vacations' group manager			
<b>MÉRIBEL, France</b> .....	In the heart of Les Trois Vallées with easy access to Val Thorens, Courchevel, La Tania and Les Menuires.	Mar. 5	\$1350 - \$1565
Mike Comer			
<b>ZÜRS, Austria</b> .....	Ski-in, ski-out, high-altitude resort in the famed Arlberg. Optional Valbruna and Venice extension.	Mar. 5	\$1291 - \$1895
Monica Keller — All Mountain Vacations' co-owner			
<b>ZERMATT, Switzerland</b> .....	Fantastic high-altitude spring skiing with terrain for all abilities. 30 on-mountain restaurants and bars!	Mar. 12	\$1469 - \$1699
George Bradshaw & Lorrie Tatum			
<b>CHAMONIX to ZERMATT</b> .....	Summer alpine hiking tour crosses eight Swiss valleys along lakes, glaciers, villages and high mountain pastures.	Jun. 5	\$2265 - \$2375
Maya Rohrbach — All Mountain Vacations' hiking expert			
<b>VALLE NEVADO, Chile</b> .....	Southern Hemisphere's largest lift connected ski region. Package includes all meals and lifts!	Aug. 20	\$1954 - \$2104
Chuck Fey			
<b>LAS LEÑAS, Argentina</b> .....	A week of skiing, deluxe hotels, plus sightseeing and shopping in Buenos Aires and a winery visit in Mendoza.	Aug. 27	\$2081 - \$2442
Patrick Girardi			

## 2004 BOOKING CONDITIONS

**GROUP:** To reserve a space on one of our escorted tours, a minimum fee of \$150 is required. Complete group payment requirements are outlined on detailed flyers.

**INDEPENDENT:** A \$75 commitment fee is required to initiate a booking and check availability. If package is confirmed within 10% of the quoted price, the fee is non-refundable. Should arrangements not be available as quoted, the fee will be refunded. A 30% deposit is due upon confirmation.

**CANCELLATIONS:** Minimum fee of \$75 per person. Actual penalties will be determined based on date of cancellation and policies of hotels and airlines.

**TRAVEL INSURANCE:** Trip cancellation and accident insur-

ance is strongly recommended. Information will be provided at time of booking or consult our website for rates.

**PRICING CONDITIONS:** Prices are per person, in USD, based on double occupancy and include a discount for payment by check. Credit cards are accepted at a 3% extra charge on package prices. Single, triple and children's rates available on request. Rates are subject to change based on actual travel dates, exchange rate fluctuation and lodging and air availability at time of booking. Air taxes of approx. \$105 per person are not included.

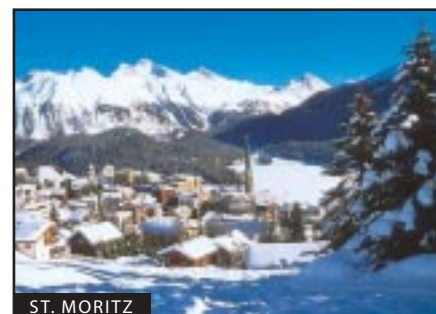
**RESPONSIBILITY:** EuroSki Inc., dba All Mountain Vacations (AMV) is a registered Seller of Travel with the state of Washington, license number 601 668 561. Address: 611 Main Street, Suite B, Edmonds WA 98020. Ph: 800-838-8142 or 425-697-5013. Fax: 425-

697-2862. Web: [all-mountain.com](http://all-mountain.com). Email: [sales@all-mountain.com](mailto:sales@all-mountain.com). AMV, airlines, travel agents and service contractors act only for the customers they represent and can accept no responsibility for accidents, damages, loss of baggage or delays caused by strikes or defaults by any company used for operating the tours. All rates are based on exchange rates and tariffs as of 8/1/03 and are subject to change. AMV and the service contractors are not to be held responsible for lack of snow, lift operations, delays and additional expenses for reasons beyond their control, nor are they liable for payment of any refunds occasioned by these situations. By embarking on travel, the traveler acknowledges the risks involved in active winter travel and voluntarily assumes all such risks. The participant also accepts that AMV and the service providers are not responsible for any lack of psychological satisfaction in the travel experience. Full responsibility clause provided at time of booking. Printed August 20, 2003.

# 2004 INDEPENDENT TOURS

We know that every resort offers a different and unique experience, both on and off the slopes. Independent travel gives you the flexibility to choose the one that is right for you. Here are some samples of the more popular destinations. All Mountain Vacations is always pleased to offer quotes to resorts of your choice. Prices are per person, based on double occupancy and include 7 nights lodging, one or two meals daily, transfers, and all local taxes. We can assist you in finding the lowest airfare to complete your package.

	land package from	to	vertical drop	# of lifts	6-day lift pass
<b>SWITZERLAND</b>					
<b>Champéry/Morgins/Les Crosets</b> - Small, charming villages in Portes du Soleil ski region - 14 French and Swiss resorts on one lift pass.	\$517	\$857	4084 ft	218	\$189
<b>Davos/Klosters</b> - One of the oldest and most fashionable resorts in Europe - long runs and lots of variety with five connected ski areas.	\$681	\$1054	4212 ft	51	\$208
<b>Flims/Laax</b> - Old-world Flims or modern Laax, both offer access to a vast ski area, extensive off-piste terrain and the Vorab Glacier.	\$720	\$895	6232 ft	29	\$224
<b>Grindelwald/Wengen/Mürren</b> - Pristine alpine villages above Interlaken in the world-famous Jungfrau ski region.	\$658	\$883	6888 ft	49	\$210
<b>Gstaad</b> - Tranquil, fashionable village with extensive, well-groomed slopes - a favorite destination of prominence for decades.	\$717	\$1895	6396 ft	66	\$187
<b>Interlaken/Wilderswil</b> - Skiing and sightseeing dream with nearby Jungfrau ski region and easy train access to Lucerne and Bern.	\$471	\$744	6888 ft	49	\$210
<b>Saas Fee</b> - Skiers' paradise with car-free village surrounded by 13 towering peaks - glacier guarantees nearly year-round snow.	\$612	\$827	5904 ft	22	\$237
<b>St. Moritz/Pontresina</b> - Prestigious winter playground in the Engadin Valley - five ski areas - site of 2002 Alpine Ski World Championships.	\$749	\$1281	3828 ft	57	\$192
<b>Verbier/Veysonnaz</b> - Lively town in 4 Valley Ski Arena - 5 connected villages - huge vertical and lots of groomed and off-piste runs.	\$791	\$1435	6002 ft	100	\$210
<b>Zermatt</b> - Picturesque, car-free village nestled under the Matterhorn with high altitude skiing in both Switzerland and Italy's Cervinia.	\$443	\$886	7216 ft	58	\$270
<b>FRANCE</b>					
<b>Avoriaz/Morzine/Les Gets</b> - Popular resorts in the Portes du Soleil ski region with 14 connected ski areas in France and Switzerland.	\$556	\$921	4808 ft	218	\$189
<b>Chamonix/Les Houches</b> - Chamonix Valley offers ski options for all ability levels and outstanding off-piste terrain for advanced skiers.	\$501	\$965	9205 ft	49	\$204
<b>Courchevel</b> - Upscale resort built on five levels with easy lift access to all parts of Les Trois Vallées, the most extensive ski area in the world.	\$1115	\$1738	5371 ft	200	\$227
<b>La Clusaz/Le Grand Bornand</b> - One of the oldest resorts in France with storybook villages in the heart of the Aravis Massif's three ski areas.	\$569	\$730	4920 ft	55	\$100
<b>La Grave/La Meije</b> - Untamed, ungroomed off-piste skiing mecca for expert skiers with wide open bowls, chutes, glacier and tree skiing.	\$570	\$671	7100 ft	3	\$172
<b>La Plagne/Les Arcs</b> - New double decker cable car connects these two major ski centers to form one of the world's largest ski regions.	\$728	\$893	6976 ft	185	\$196
<b>Megève</b> - One of France's most elegant and upscale resorts - part of the five-area Evasion Mont Blanc ski pass that also includes St. Gervais.	\$715	\$1378	4100 ft	79	\$174
<b>Méribel</b> - Peaceful village in heart of Les Trois Vallées - one lift pass also covers Courchevel, Val Thorens, La Tania and Les Menuires.	\$649	\$1738	4925 ft	200	\$227
<b>Val d'Isère/Tignes</b> - L'espace Killy, a mega resort of 65,000 skiable acres and the Grande Motte Glacier for reliable snow conditions.	\$621	\$1472	4290 ft	102	\$198
<b>Val Thorens</b> - Highest resort in Les Trois Vallées and connected to Méribel and Courchevel - modern style with all ski-in/ski-out lodging.	\$718	\$1606	4820 ft	200	\$227



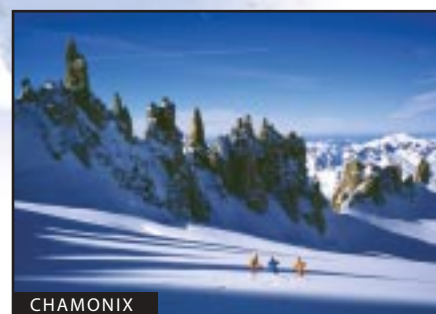
ST. MORITZ



DAVOS



VAL D'ISÈRE



CHAMONIX



	land package from	to	vertical drop	# of lifts	6-day lift pass
<b>AUSTRIA</b>					
<b>Bad Gastein/Hof Gastein</b> - World-class skiing in year-round spa town - famous since medieval times for its hot mineral springs.	\$538	\$763	5578 ft	16	\$198
<b>Innsbruck/Igls/Neustift/Fulpmes</b> - A town of cultural heritage surrounded by six ski regions and guaranteed snow on Stubai Glacier.	\$349	\$469	4756 ft	65	\$173
<b>Kitzbühel/St. Johann</b> - Site of the annual Hahnenkamm race every January - après-ski and nightlife of international reputation.	\$401	\$794	3936 ft	56	\$184
<b>Mayrhofen/Gerlos/Hintertux</b> - Charming Tyrolean villages - 10 ski areas on one Ziller Valley pass plus Hintertux Glacier for reliable snow.	\$475	\$806	6133 ft	150	\$178
<b>Lech/Zürs</b> - Sophisticated and picturesque resorts in the Arlberg ski region with superbly groomed runs and challenging off-piste areas.	\$641	\$1154	3097 ft	84	\$188
<b>Saalbach/Hinterglemm</b> - Two neighboring villages that share a large ski region on both sides of a scenic valley - 30 bars and 9 discos!	\$605	\$828	3290 ft	58	\$180
<b>Sölden/Obergurgl</b> - Spectacular high altitude Ötztal arena with nearby Obergurgl/Hochgurgl offer mega miles of ski terrain and lively après-ski.	\$586	\$816	5495 ft	34	\$189
<b>St. Anton/St. Christoph/Stuben</b> - Arlberg ski villages that offer a unique blend of village traditions, international flair and lively après-ski.	\$510	\$843	4944 ft	84	\$188
<b>Zell am See/Kaprun</b> - Picture-postcard village with medieval buildings, car-free center and Kitzsteinhorn Glacier for snow guarantee.	\$537	\$709	7448 ft	50	\$165



LECH



HEARTY LOCAL FARE

## ITALY

<b>Alagna/Gressoney</b> - Rustic village in Valsesia Valley near the southern face of Monte Rosa with challenging, high-altitude, off-piste skiing.	\$336	\$631	7739 ft	6	\$142
<b>Arabba/Corvara/Canazei</b> - Cozy villages in the famed Sella Ronda ski circus and near the Marmolada, highest mountain in the Dolomites.	\$736	\$1068	2953 ft	450	\$184
<b>Bormio</b> - Site of 2005 Alpine Ski World Championships and known for its spa/thermal treatments and Romanesque architecture and history.	\$598	\$739	5862 ft	17	\$170
<b>Cervinia/Breuil</b> - One of the highest resorts in the Alps near the Italian-Swiss border and connected to Zermatt for two-country skiing fun.	\$706	\$900	4728 ft	58	\$270
<b>Cortina</b> - Elegant resort with Alps-meets-the-Mediterranean charm, surrounded by the magnificent rose-colored stone of Italy's Dolomites.	\$253	\$706	5625 ft	51	\$184
<b>Courmayeur</b> - Near the Swiss-French border, just through the Mont Blanc tunnel from Chamonix and known for its delicious, local cuisine.	\$575	\$876	7342 ft	23	\$180
<b>Livigno</b> - Charming village near the Italian-Swiss border with a nice blend of modern facilities and buildings dating back to the 16th century.	\$518	\$739	3884 ft	32	\$170
<b>Sestriere</b> - Site of 2006 Winter Olympics and 1997 Alpine Ski World Championships, with lively village, reliable snow and challenging terrain.	\$532	\$914	2585 ft	92	\$180
<b>Val Gardena - Ortisei/St. Cristina/Selva</b> - three villages in the heart of the Sella Ronda and part of the gigantic Dolomiti Superski region.	\$786	\$857	4859 ft	450	\$184



CORTINA

## SCANDINAVIA

For over 2,000 years, skiing has been a way of life in Scandinavia. Every skier should experience the quality Norwegian and Swedish winter sports centers and their unique Scandinavian lifestyle. Dependable snow, traditional Nordic villages and high mountain resorts cater to both downhill and cross country skiers. Scandinavian winter vacations easily combine city sightseeing, scenic mountain rail travel and entertaining overnight cruises on the North or Baltic Seas with fjords tours and cultural opportunities.

Ski season is from the December holidays through April with Spring being the prime period for quality snow and long days.

### Mountains & Fjords Ski Adventure, from \$892 to \$939

Oslo—Geilo—Voss—Bergen

This 10-day tour provides time to explore contrasting Norwegian cities and ski regions. Cross the Hardanger plateau by train and visit two of Norway's best known winter resorts.

### Norway Olympic Winter Holiday, from \$682 to \$973

Lillehammer—Oslo

Two days in Norway's capital, Oslo, is very interesting for both skiers and winter tourists. Combine this with 7 days in Lillehammer for high energy winter sports and Olympic style facilities - the perfect Nordic winter getaway!

### INDEPENDENT TOURS

Norway	from	to
Oslo	\$538	\$664
Lillehammer	\$491	\$816
Gålå	\$844	\$1275
Trysil	\$563	\$663
Hemsedal	\$550	\$650
Oppdal	\$713	\$850
Geilo	\$770	\$827
Voss	\$640	\$820
Sweden	from	to
Åre	\$908	\$1256
Riksgränsen	\$1413	\$1683



Prices are per person, double occupancy and include first class lodging, breakfast daily and rail travel. Combine these land programs with our special SAS tour-based airfares for complete, value-priced packages.

## INDEPENDENT WINTER TOURS continued



### SOUTH AMERICA

Once only a dream, Chile and Argentina's spectacular Andes' destinations are now a reality for thousands of North American skiers. Ski where national teams train, on uncrowded slopes with superb snow conditions in the relaxed and comfortable settings of these renowned resorts.

**Portillo**, Chile, the all-inclusive "cruise ship of the Andes" maintains charm, hospitality and great skiing. The Three Valleys of **Valle Nevado** — **Farellones**, **El Colorado** and **La Parva**, Chile — form the largest ski mecca in the Southern Hemisphere with abundant nightlife and interesting terrain. In Argentina, **Las Leñas** has a lively après-ski atmosphere and is the mega-resort for lift-served and snowcat accessible off-piste terrain. **Chapelco**, near San Martin, and **Cerro Catedral**, near Bariloche, combine Patagonia's best ski terrain with a variety of sightseeing opportunities. Extend your stay with a visit to Iguazu Falls or Peru's Machu Picchu. Value-priced city stopovers include Rio de Janeiro, Buenos Aires, Mendoza, Santiago and Lima.

**Group and independent tours from North America range from \$1100 to \$3200 per person including airfare, transfers, most meals, lift tickets and 7 nights accommodations in quaint hotels and apartments to the most deluxe hotel suites. Sample prices are per person, double occupancy, without airfare.**

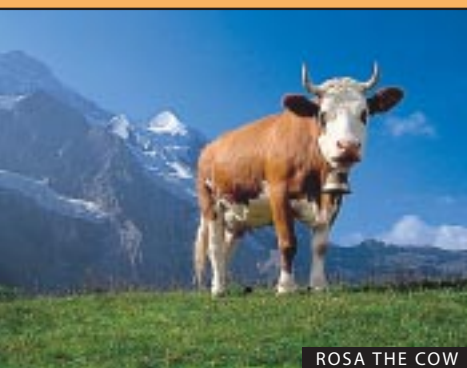


The best time to book South America is January through April for the June through September season. Check with us for special early booking bargains.

RESORT	FROM	TO	FEATURES
Portillo	\$910	\$1885	One gigantic lodge full of amenities and historical atmosphere.
Valle Nevado	\$896	\$2264	Three hotels and one condo sharing the resort's vast common areas.
Farellones	\$350	\$770	Laid-back, chalet-style, family-run hotel (lift tickets not included).
Las Leñas	\$476	\$1778	One deluxe, two first-class and many aparthotels to meet all budgets.
Chapelco	\$504	\$984	Hotels and condos in scenic town of San Martin near the ski area.
Bariloche	\$432	\$2244	Hotels and apartments in Bariloche or ski-in/ski-out at Cerro Catedral.



LAS LEÑAS



ROSA THE COW

## SUMMER HIKING – TREKKING – BIKING

Europe offers unlimited hiking experiences for the nature and culture lover. We offer self-guided and guided programs. Lodging varies from authentic pensions and scenic mountain refuges to first class hotels. The grade

of difficulty ranges from easy to strenuous. Most packages include lodging, breakfast daily and some dinners, luggage transfer, detailed itinerary and maps.

### Best of Switzerland, 8 days from \$838 per person

*Self-guided Hiking Tour – easy/moderate/difficult*

This tour will introduce you to Switzerland's hiking paradise. First, enjoy the incomparable beauty of St. Moritz and the surrounding Engadin region. Then, transfer by train through the beautiful alpine landscape to the picturesque village of Grindelwald in the Jungfrau region. The numerous hiking possibilities in both areas enable you to choose routes of varying difficulty and contrasting beauty.

### Vienna – Prague, 10 days from \$1038 per person

*Self-guided Biking Tour – moderate*

Visit Vienna and Prague and experience some of the most beautiful places in the Czech Republic while cycling through the South Moravian wine country and the South Bohemian medieval towns and castles.

### Alpbach Valley, Austria, 9 days from \$850 per person

*Self-guided Hiking Tour – moderate*

The Alpbach Valley and Tyrolean Lakeland region offers a diverse landscape with its alpine pastures, mountain valleys, wild gorges and pristine lakes. Stay in picture-postcard villages in typical Tyrolean inns. Every day, you have the choice of a shorter or longer distance hike. One night in Munich is included.

### Lisbon – Faro, Portugal, 6 days from \$982 per person

*Guided Biking Tour – moderate*

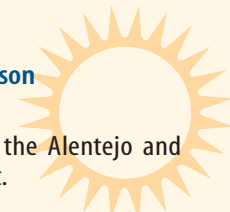
The tour starts in Lisbon and continues through the Alentejo and Algarve regions to the southern Mediterranean coast.

### Umbria, Italy, 6 days from

**\$1040 per person**

*Self-guided Walking Tour – easy*

Umbria is in the heart of Italy and is less well-known than its more cosmopolitan neighbor region Tuscany. Apart from the famous cities of Perugia and Assisi, Umbria boasts many small medieval towns. The countryside offers a pleasing mix of farmland, woodland and hills.



AMALFI COAST



RETURN SERVICE REQUESTED

# Top 10 Reasons to Ski Europe

- 1 **More affordable than you ever imagined.** Air from North America, transfers, 7 nights, most meals and taxes from \$850!
- 2 **Lift tickets average \$30 a day.** 450 lifts on the same ski pass!
- 3 **Huge, inter-connected ski areas.** 6000 foot vertical drops!  
Runs 13 miles long! Ski from country to country!
- 4 **No language barrier** - English is spoken everywhere.
- 5 High-speed lift systems mean **short lift lines.**
- 6 **Abundant, quality accommodations.** B&B's to luxurious hotels, centrally located close to the lifts.
- 7 **Activities for everyone, on and off the slopes.**  
Sightseeing, après-ski fun, shopping, spa and wellness centers.
- 8 **Culture, tradition, and cuisine** you can only experience in Europe.
- 9 **Family-friendly.** Big discounts and special programs for kids.
- 10 **Ski terrain for all abilities and tastes.** Endless off-piste freedom, expertly groomed beginner, intermediate, and advanced runs.



[www.all-mountain.com](http://www.all-mountain.com)

800.838.8142



With large cultural and geographical variations, the spectacular Alps offer more ski resorts and uphill lift facilities than the rest of world combined. When planning your 2003/04 alpine vacation, you will find many of your favorite resorts listed on these pages. You're invited to join one of our escorted tours or we can help customize your own. AMV takes the hassle out of trip planning and provides very attractive rates. Won't you join us?